# TITANIUM TIERS FOR THE MASTERMIND

# Tier 1: (Fine Tuning)

* Closed at least 10 deals, either PN or NPN
* At least 10+ months as Noteschool student
* Comfortable creating seller financing or executing a modification
* Very comfortable with the due diligence process
* Very comfortable with closing process
* Can pitch to or have worked with passive investors
* You feel the “next level” for your business could be any of the following:
	+ Organizing business into a “Fund” model
	+ Forming a Private Equity Fund, or Hedge Fund
	+ Hiring a team of employees

# Tier 2: (Next Level)

* Closed at least 5 deals, either PN or NPN
* At least 6+ months as Noteschool student
* Knows mechanics to seller finance or modification
* Have a structured due diligence process
* You feel the “next level” for your business could be any of the following:
	+ Making note business primary source of income (full time)
	+ Hiring your first employee
	+ Taking on/working with private investors

# Tier 3: (Startup)

* New to real estate or note investing
* Currently developing & executing business model
* Tweaking/creating your due diligence process
* You feel the “next level” for your business could be any of the following:
	+ Executing the Brokering/Flipping model
	+ Ability to execute any exit strategy
	+ Completing 10+ deals per year, consistently
	+ Learning to price a portfolio of loans