Wednesday, Mar 9 2016 webinar



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[content@noteschool.com](mailto:content@noteschool.com) to submit subject/question/deal and success case studies to a webinar

[Helpdesk@noteschool.com](mailto:Helpdesk@noteschool.com) for general note biz questions and if you need a quicker.

Summer summit: <http://noteschool.com/summer-summit/>

Titanium Master Mind: <http://noteschool.com/titanium/>

Special Asset protection class: [www.NoteSchool.com/Asset-Protection](http://www.noteschool.com/Asset-Protection)

Martha’s Ladies MasterMind: <https://youtu.be/PO3yr5BlJTM>

April 14th -16th Titanium MasterMind

April 29th – 30th Martha’s Ladies MasterMind

June 2nd Special Asset Preservation class

June 3rd and 4th Summer Summit

June 3rd thru 5th Rich Rewards Class (same location as Summer Summit)

* Kevin 18th thru 27th of March
* Looking for new case studies
* New HHF info
* Bob B: NPL and investors
* Open Q & A night

I feel I have a good understanding of PN & partials, but I had an investor request NPNs. How do you price them, market them, keep yourself from being liable?

Thank you

Bob Bryenton

I think I may have asked this before but I don not remember the answer. Is the $500 fee that Colonial charges on top of the note price for the note closing costs? What is it for?

KS: yes

any suggestion for a way to compensate a bird dog for finding investors for partials? too keep legal! My son is finding investors for us...

KS: hire him as an employee or ind. Contractor

ON the call on 2/24 you provided a updated HHF funds spreadsheet in the GotoWebinar control panel; however it was never posted to the archive and it does not appear to be listed on the NPL training materials. When will it be made available in either location?

KS: just sent to Gotowebinar handout

Should we be trying to get credit reports on borrowers of notes we buy through colonial? if so, how?

KS: listen to audio answer

We are working to establish a sale price on a property we have. I know we can check comps and tax value and the Internet. Are there other sources to come up with a sales price?

KS: Realtor.com, “for sale by owner” websites, order a BPO

Student suggestions: <http://www.forsalebyowner.com/search/list/indiana/proximity,desc-sort>

<http://www.zillow.com/for-sale-by-owner/>

Do Noteschool students process foreclosures by hiring their own attorneys or by allowing servicers to use theirs. The problem with servicers is that they don't always keep up to date on the case.

KS: both.

I heard that Dodd-Frank now requires that mortgage brokers to originate notes (new & reworked). Is that true?

KS: yes and no.

HI Kevin - we purchased a sub performing note from Colonial that closed in January and its being set up with a servicer currently. The servicer advised that as of today the tax record show the previous note holder as the property owner. Were not sure what to do? Thanks in advance.

KS: [offering@colonialfundinggroup.com](mailto:offering@colonialfundinggroup.com)

There seem to be a lot of old documents, etc on the web site. How can we see the dates uploaded?

KS: you can’t. Czarina loads new ones with a “new” orange banner

What I'm not sure about is how to build that in to the investors investment. Say, I show them the calculator with the returns showing, the yield to the investor will be affected and/or our yield will be affected, or a split. Not sure how to calculate it or show it to the investor.

KS: listen to audio answer

who is teaching in tysons this weekend?

KS: all 3 days. If you are coming, contact [Rachel@noteschool.com](mailto:Rachel@noteschool.com)